

Criterion 6.3.6

While the results of the Heidelberg School of Business's enrollment management process have been discussed elsewhere, the following tables present summary information on retention, persistence, and graduation not reported elsewhere in this self-study. This table is exclusive to Fall cohort data. While this table displays only cohort students, the following table will show the total number of enrolled students within each major* per semester.

2004 - 2017 Cohort Retention and Graduation Data

| Cohort | | Accounting | Business Administration | Economics | ECO Minor | FIN Minor | HSB TOTAL |
|--------|-------------------------|------------|----------------------------|-----------|--------------|--------------|--------------|
| 2004 | Enrolled Fall 2004 | 10 | 34 | 1 | | | 45 |
| | Retained Spring 2005 | 9 | 29 | 1 | | | 39 |
| | Persisted Fall 2005 | 7 | 18 | 1 | | | 26 |
| | Degree Earned | 4 | 15 | 0 | | | 19 |
| 2005 | Enrolled Fall 2005 | 11 | 36 | 0 | | | 47 |
| | Retained Spring 2006 | 10 | 31 | 0 | | | 41 |
| | Persisted Fall 2006 | 7 | 27 | 0 | | | 34 |
| | Degree Earned | 7 | 25 | 0 | | | 32 |
| 2006 | Enrolled Fall 2006 | 8 | 24 | 2 | | | 34 |
| | Retained Spring 2007 | 8 | 20 | 2 | | | 30 |
| | Persisted Fall 2007 | 6 | 17 | 2 | | | 25 |
| | Degree Earned | 6 | 14 | 1 | | | 21 |
| 2007 | Enrolled Fall 2007 | 12 | 55 | 0 | | | 75 |
| | Retained Spring 2008 | 10 | 50 | 0 | | | 60 |
| | Persisted Fall 2008 | 8 | 35 | 0 | | | 43 |

^{*}For simplification of the chart, Business Administration and Business Administration – Undeclared majors have been combined into one column: Business Administration.

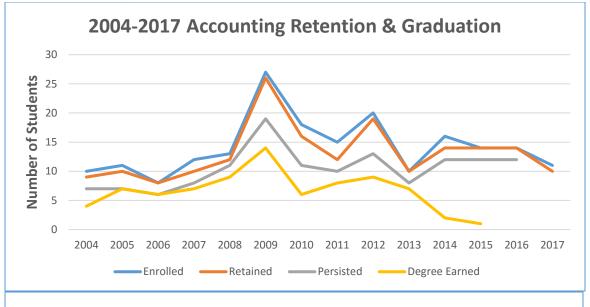


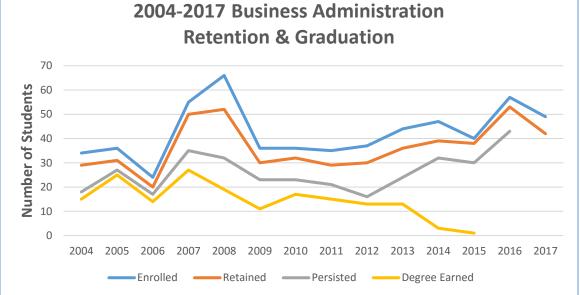
| | Degree Earned | 7 | 27 | 0 | | | 34 |
|--------|-------------------------|------------|----------------------------|-----------|--------------|--------------|--------------|
| Cohort | | Accounting | Business Administration | Economics | ECO Minor | FIN Minor | HSB TOTAL |
| 2008 | Enrolled Fall 2008 | 13 | 66 | 5 | | | 92 |
| | Retained Spring 2009 | 12 | 52 | 5 | | | 69 |
| | Persisted Fall 2009 | 11 | 32 | 5 | | | 48 |
| | Degree Earned | 9 | 19 | 4 | | | 32 |
| 2009 | Enrolled Fall 2009 | 28 | 36 | 1 | | | 71 |
| | Retained Spring 2010 | 26 | 30 | 1 | | | 57 |
| | Persisted Fall 2010 | 19 | 23 | 0 | | | 42 |
| | Degree Earned | 14 | 11 | 0 | | | 25 |
| 2010 | Enrolled Fall 2010 | 18 | 36 | 1 | | | 60 |
| | Retained Spring 2011 | 16 | 32 | 0 | | | 48 |
| | Persisted Fall 2011 | 11 | 23 | 0 | | | 34 |
| | Degree Earned | 6 | 17 | 0 | | | 23 |
| 2011 | Enrolled Fall 2011 | 15 | 35 | 1 | | | 54 |
| | Retained Spring 2012 | 12 | 29 | 1 | | | 42 |
| | Persisted Fall 2012 | 10 | 21 | 0 | | | 31 |
| | Degree Earned | 8 | 15 | 0 | | | 23 |
| 2012 | Enrolled Fall 2012 | 20 | 37 | 1 | | | 66 |
| | Retained Spring 2013 | 19 | 30 | 1 | | | 50 |
| | Persisted Fall 2013 | 13 | 16 | 0 | | | 29 |
| | Degree Earned | 9 | 13 | 0 | | | 22 |



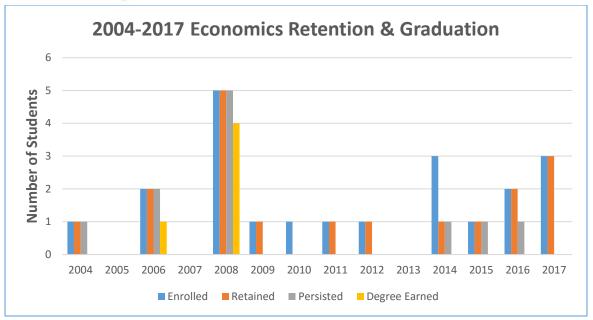
| Cohort | | Accounting | Business Administration | Economics | ECO Minor | FIN Minor | HSB TOTAL |
|--------|-------------------------|------------|----------------------------|-----------|--------------|--------------|--------------|
| 2013 | Enrolled Fall 2013 | 10 | 44 | 0 | | | 65 |
| | Retained Spring 2014 | 10 | 36 | 0 | | | 46 |
| | Persisted Fall 2014 | 8 | 24 | 0 | | | 32 |
| | Degree Earned | 8 | 13 | 0 | | | 21 |
| 2014 | Enrolled Fall 2014 | 16 | 47 | 3 | | | 77 |
| | Retained Spring 2015 | 14 | 39 | 1 | | | 54 |
| | Persisted Fall 2015 | 12 | 32 | 1 | | | 45 |
| | Degree Earned | 2 | 3 | | | | 5 |
| 2015 | Enrolled Fall 2015 | 14 | 40 | 1 | | | 72 |
| | Retained Spring 2016 | 14 | 38 | 1 | | | 53 |
| | Persisted Fall 2016 | 12 | 30 | 1 | | | 43 |
| | Degree Earned | 1 | 1 | | | | 1 |
| 2016 | Enrolled Fall 2016 | 14 | 57 | 2 | | | 91 |
| | Retained Spring 2017 | 14 | 53 | 2 | | | 69 |
| | Persisted Fall 2017 | 12 | 43 | 1 | | | 56 |
| | Degree Earned | | | | | | |
| 2017 | Enrolled Fall 2017 | 11 | 50 | 3 | | | 75 |
| | Retained Spring 2018 | 10 | 42 | 3 | | | 55 |
| | Persisted Fall 2018 | | | | | | |
| | Degree Earned | | | | | | |

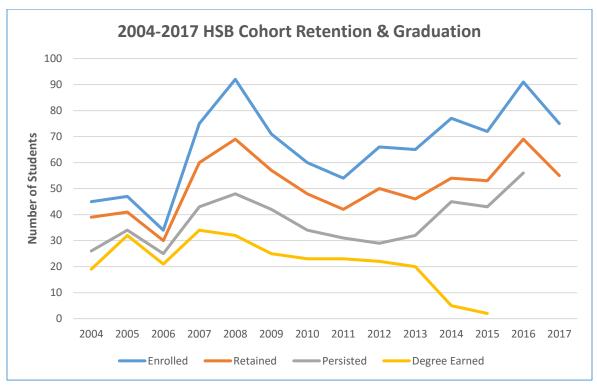




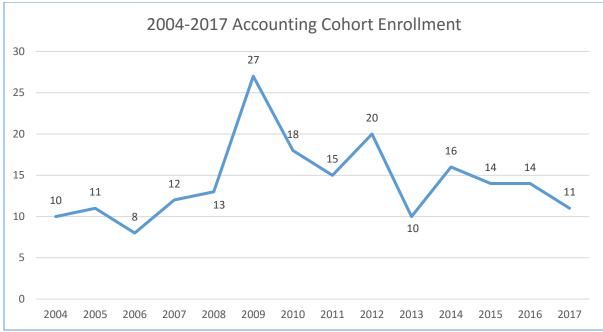












This next table is the number of students within each major by Fall semester. These numbers include all students: cohort students, transfers and continuing students.

| Semester | Accounting | Business Administration | Business Administration - Undeclared | Economics | Total |
|-----------|------------|----------------------------|--|-----------|-------|
| Fall 2004 | 52 | 209 | | 6 | 267 |
| Fall 2005 | 66 | 207 | | 3 | 276 |
| Fall 2006 | 63 | 221 | | 6 | 290 |
| Fall 2007 | 82 | 226 | | 6 | 314 |
| Fall 2008 | 77 | 238 | | 13 | 328 |
| Fall 2009 | 85 | 192 | | 12 | 289 |
| Fall 2010 | 89 | 139 | 43 | 11 | 282 |
| Fall 2011 | 78 | 77 | 87 | 6 | 248 |
| Fall 2012 | 72 | 52 | 103 | 5 | 232 |
| Fall 2013 | 64 | 66 | 119 | 8 | 257 |
| Fall 2014 | 55 | 64 | 115 | 15 | 249 |
| Fall 2015 | 64 | 62 | 107 | 11 | 244 |
| Fall 2016 | 65 | 46 | 141 | 13 | 265 |
| Fall 2017 | 57 | 69 | 122 | 15 | 263 |